

## **ROBERT ZULICK, PMP**

### **EXPERIENCE SUMMARY**

Bob Zulick has 40 years of extensive experience in government and private sector facilities, construction, contracting and project management organizations and offers expertise in business, organizational and personnel development and management, fiscal management, facilities operations, operations support services, maintenance and repair, construction, and contracting.

### **DETAILED EXPERIENCE**

#### **Manager, Contract and Program Support – Longenecker & Associates, Inc.**

May 2017-Present

Provides support to the Senior Vice President for Operations and L&A Program and Project Managers for effective governance of L&A's project and contract portfolio, including work at Sandia National Laboratories.

#### **Los Alamos Site Principal and Program Manager – Project Time & Cost Inc.**

2010-2017

Most recently supported the successful transition readiness review for the new M&O contractor at Sandia National Laboratories. For the previous 6 ½ years, he served as the PT&C Site Principal responsible for providing project management support to the Environmental Management Los Alamos Field Office (EM-LA). He supervised a multi-disciplinary team of PT&C employees and contractors who provided technical support to EM-LA federal staff to include strategic and lifecycle planning, budget development, estimating, scheduling and project controls, risk management, technical and environmental regulatory subject matter expertise, Northern New Mexico Citizen's Advisory Board logistical and administrative support, and office administrative support.

#### **Senior Vice President for Construction & Operations – Alutiiq, LLC**

2004-2010

Managed Alutiiq's Construction, Logistics, O&M, and Youth Services Divisions' business development, growth, and project execution. These divisions successfully completed a wide range of contracted work exceeding \$300 million annually. Determined organizational structure and locations; developed non-existent policies and procedures; and implemented risk management plans, bid and proposal units, acquisition programs, project execution and financial management plans, quality assurance and safety programs.

#### **Deputy Project Manager – Chugach Management Services JV**

2000-2004

Provided the day-to-day management of Chugach Management Services JV's \$40 million annual civil engineering services contract at Kirtland AFB; received award fees averaging 97.5%, with 9 of 12 awards at 99% or better, 3 of which were 100%. Responsible for hiring employees, developing policies and procedures, and monitoring and controlling project work. Set project goals and developed metrics for measuring and reporting performance to the client and corporate management. Drafted RFPs for the acquisition of subcontracted services. Developed bid strategy and preparation of cost proposals and

negotiations for service, construction, and A/E subcontracts. Held project reviews to monitor subcontractor performance to ensure all prime and subcontract requirements were met.

#### **United States Navy Seabee and Civil Engineer Corps Officer**

1975-2000

Over a 25-year military career, progressed from a Utilities Technician performing facility maintenance to a Public Works Director and Construction Engineer responsible for base facilities maintenance and operations and multi-million-dollar defense projects.

#### **Construction Engineer – Defense Threat Reduction Agency**

As a construction engineer for the Defense Threat Reduction Agency, developed engineering requirements based on testing/scientific concepts, prepared statements of work and cost estimates, directed contracted design efforts, and supervised contracted construction for diverse testing programs, including anti-terrorism, counter-proliferation, and hard and deeply buried targets. Major projects included heavily reinforced and cut-and-cover concrete structures, deep excavations in granite, and a 4-story cast-in-place concrete building outfitted for several blast mitigation tests. Collaborated extensively in more than 50 tests with customers and experts from multiple agencies including the Department of State, FBI, ATF, FAA, Air Force Battle Lab, USACE, the U.K. government, consulting firms, and manufacturers.

#### **Public Works Director/Officer In Charge Of Construction/Contracting Officer – Bahrain**

Served as a Navy Public Works Officer, Officer in Charge of Construction, and Contracting Officer in Bahrain, supervising a 60-person department and managing a \$23 million annual budget. Represented the U.S. in facility and infrastructure matters with the Government of Bahrain, Bahraini business leaders, and the U.S. Department of State. In addition to managing an in-house work force of civilian and military personnel, also managed Contract Specialists, Procurement Clerks and Quality Assurance Representatives; provided contractual guidance and determinations for contract specialists and awarded construction and facilities maintenance contracts.

#### **Construction Manager – Whidbey Island & Kings Bay**

At Submarine Base Kings Bay and Naval Air Station Whidbey Island, administered design-build and construction contracts and managed projects totaling more than \$150 million, including a complex Trident Submarine Training facility, medical facilities, retail stores, hotels, houses, office buildings, chapels, recreational facilities, warehouses, electrical utilities, water and sewer utilities, and roadways.

#### **Assistant Utilities Manager – Guantanamo Bay**

Supervised a 90-person division in providing the Base water, sewer, power, and telephone services; and developed and directed Guantanamo Bay's energy program to meet Navy energy reduction goals.

#### **Construction Manager – White House Special Programs Office**

Supervised all maintenance, repair and construction of Government facilities at the "Western White House" and served as the construction manager/contracting officer's technical representative for the White House Special Programs Office at the Presidential Retreat, Camp David, and other sites. Completed the largest single annual construction program in Camp David's history at the time, on time and within budget, administering contracts for more than 50 contractors, conducted inspections, developed and negotiated changes, made security arrangements, and provided customer relations.

### **U.S. Navy Seabee**

Supervised mechanical and electrical work for Seabee construction, including office and berthing facilities, aircraft hangars, communications facilities, fire protection and utility distribution systems. Performed as Utilities Technician/Journeyman at Camp David, for plumbing, boilers, HVAC, refrigeration, water and sewer and treatment systems.

### **EDUCATION**

Bachelor of Science, Business Management, 1999, University of Phoenix  
Associate of Science, Business Management, 1983, Oxnard College

### **SPECIAL TRAINING**

- A-E Contract Management
- Construction Contracting, Negotiations, and Management
- Construction Inspection and Safety
- Construction Planning and Estimating
- Contract Cost and Price Analysis
- Contract Law
- Defense Acquisition Contracts Management
- Environmental Restoration
- Facilities and Public Works Management
- Project Planning
- Quality Management